## Lean Testimonials from Our Clients

Indian Hills Community College

Projects were awesome! I am very pleased. We invited all the plant managers and a few other department heads and I think they were surprised. Early on we heard from various people that the projects we picked were on areas that couldn't be improved more than they already have been. The comments after the report-out were of astonishment that there was still room for improvement (big improvement in some cases). We will probably give the people a month before we ask them to start another project. Thanks for your assistance and hope to have you back in the future for further training.

Jeff Campbell Vice President-Operations Universal Trailer Corporation, Western US

Working with Vicki Baum has been both a challenge and a pleasure rolled into one. Her teaching style is non-presumptuous, yet there is an obvious confidence in the method, tools, and techniques she is teaching. She practices what she preaches, and uses Socratic questioning to help those she is mentioning find their way. She also brings an abundance of Lean knowledge and application to lay the foundation necessary to be successful.

Kathy Gordon Performance Improvement Specialist Genesis Health System

Lean is a key part of our future planning process; we incorporate the tools into all major hospital planning projects. We would not be where we are today on our "Lean journey" were it not for Vicki Baum's insightful instruction, prodding, and assistance. Vicki will get you securely on your Lean pathway faster than any outside training – she becomes part of your team and is there for the whole journey.

Lisa Schnedler, FACHE Administrator/CEO Van Buren County Hospital and Medical Clinics Being an ISO 9001-2008 company; we are continually looking at ways to improve our system. Vicki's training techniques and style of delivery have always exceeded my targeted results for training. Whether it was in Lean, A3 utilization, or our just completed Critical Thinking skills set; she has always challenged the staff to evaluate new approaches to their processes and procedures; and not to just accept the status quo.

Scott Saienga Production Manager MBS Genetics, LLC

Vicki was very helpful to our team in teaching us the proper thought process for A3s. This is a great tool to formulate not only the solution but also the root cause of what needs to be corrected. This continuous improvement tool has many benefits for our construction industry for both field and office applications. Our hats are off to Vicki for helping us in this journey!

Gary J. Schmit President Henkel Construction Company

When our company received A3 Problem Solving training from Vicki, she led a group that really had no understanding of the concept and value of Lean, and the impact that the A3 process has on problem solving. My A3 work turned out wonderfully well, as did several other projects my team did after that first one. We have reduced scrap and machine downtime, among other things. All of our projects have been implemented and have led to great cost savings. Other teams were also successful with their projects. Overall, we have saved the company a lot of money through our A3 Problem Solving projects.

Judi Parcell Production Supervisor Harper Brush Works, Inc.